

CUSTOM PAYMENT SOLUTIONS

Meeting unique cash flow and business needs
with innovative payment structures

NO DOWN PAYMENTS



Keep your down payment and make constant payments for the life of your agreement.

Benefit: A lower initial expense means your cash can be used for other business needs.

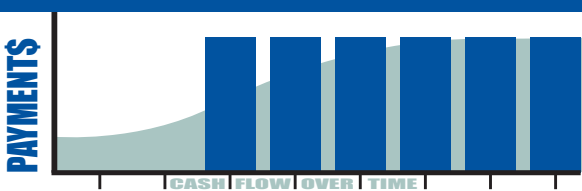
SEASONAL



Payments reflect seasonal variation in sales and revenue

Benefit: Payments match cash flow: Lower during off-season, normal during peak season.

DELAYED PAYMENTS

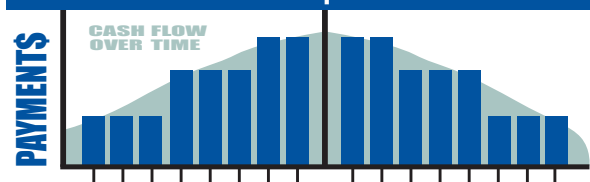


Payments start after defined period of "no payments"

Benefit: Allows time to get equipment delivered, installed and producing – before payments begin.

STEPPING UP

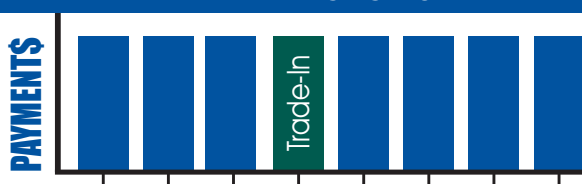
STEPPING DOWN



Reduced payments at beginning or end of term, reflecting equipment costs, productivity

Benefit: Payments adjusted to cash flow, training, repair costs, rise/fall in customer orders.

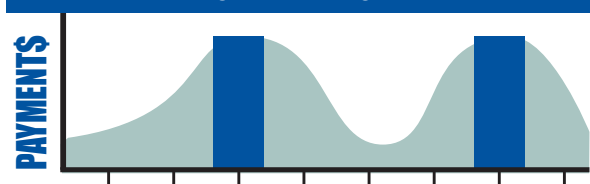
TRADE-IN CYCLES



Financing term matches equipment trade-in and replacement cycle

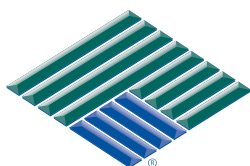
Benefit: Trading up to new equipment boosts efficiency and competitiveness, while lowering maintenance costs. Consistent financing costs can be built in to pricing.

SEMI-ANNUAL



Payments at fixed period – typically every six months or quarterly

Benefit: Make payments when income is received. Maintain cash flow and strong cash position.



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